Georgia Flooring

# Website Redesign Project

https://georgiaflooring.net/



# Overview

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# What is Georgia Flooring? customer-focused flooring company based in Calhoun, GA





Break industry norms by providing truly personalized, full-service flooring experiences

### Services

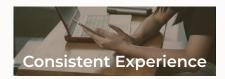


A variety of flooring options including carpet, hardwood, laminate, vinyl, and area rugs, backed by services like in-home measure, financing, and room visualization tools.

### Stellar Ratings

4.9/5 rating on Google Reviews

# Why Georgia Flooring?



Connect their excellent in-store service with their online presence to provide a consistent customer experience will strengthen their brand and customer trust.



As a newer flooring company, this is optimal timing to establish a strong digital foundation for future expansion.



Strong existing customer satisfaction suggests better online engagement will directly increase conversions.



Georgia Flooring, a well-rated local business, is struggling to elevate its digital presence. Their current website, while functional, lacks a cohesive brand identity and optimal user experience.

This analysis will delve into specific areas for improvement, including navigation, visual design, and overall user experience.

## **Navigation & Structure**

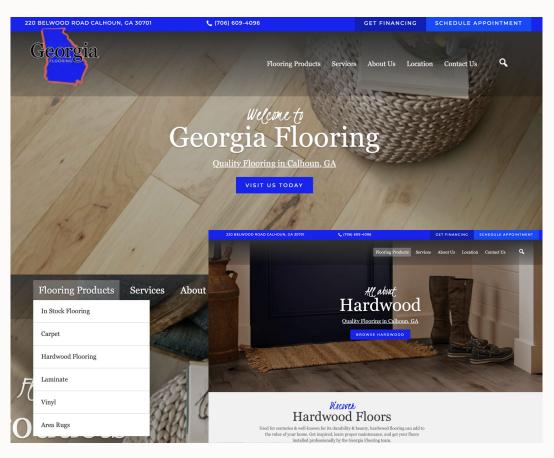
### Strengths 🖒

- Consistent header across all pages
- Logical navigation menu categories
- Clear Product Categorization

### Areas for Improvement 4



- Redundant Location Tab when information is already displayed
- No breadcrumb navigation when going into sub-pages



# Visual Design

### Strengths 🖒

- Professional product photography
- Clean, modern layout
- Consistent branding elements
- Using colors to create clear visual distinction between sections



### Georgia Flooring serving our community & those nearby, such as Rome & Dalton. If you're a homeowner, builder, contractor, property manager or investor in need of new flooring, come visit our showroom and share your vision with our team. We're experts at what we do, focused on providing a personalized full-service experience with the flexibility to meet your needs when you need us.





We provide more than just the flooring you need. Our team of experts is here to inspire you to design. As a full-service flooring business, we'll also install your new floors and teach you how to care for them properly. Learn more about the services we offer.







Don't let financing stand in the way of your dream design. We can provide you with the buying power you need for the flooring you want in your home. Apply for our special financing options or talk to a member of our team for more details.



### Areas for Improvement 4

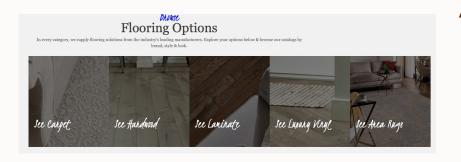


- Corporate blue palette lacks warmth or comfort
- Poor text contrast on some image overlays
- Handwritten style fonts impact readability
- Inconsistent visual hierarchy in headers
- The current logo with Georgia state outline could appear generic or uninspired
- Use of stock photography instead of authentic project photos lacks personal touch and misses opportunity to showcase actual work

## **User Experience**

### Strengths 1

- Easy access to contact information
- Calls-to-action are clearly present
- Button-like elements signify clickability
- Mobile-responsive design
- Well-organized product categories prevent overwhelming choices
- The flooring options section uses relevant background images that match each category to aid selection







### Areas for Improvement 🖓



- Reduce competing CTAs (Schedule Appoint, Financing, Visit Us today)
- Improve redundant content
  - About Us and Services pages show identical options and dilutes the purpose of each section
- Add visual feedback when hovering over navigation items
- Implement a more robust Search capability

# **Redesign Goals**

The Georgia Flooring website redesign project focuses on three areas:

Brand Redesign

100000 01

- Website Redesign
- Streamlined User Experience

Our end goal is to establish Georgia Flooring as a trusted, local expert while making it easier for customers to explore products and engage with their services.

# **Brand Design Goals**







# Website Redesign Goals

A series of low-fidelity screens were created to ideate on the design of the new website that is user-friendly and functional; meeting the needs of both the business and its customers.

Our redesign concentrates on three critical pages that form the primary customer journey:



Creating an engaging first impression with a new brand visual identities, high-quality lifestyle imagery, and streamlined call-to-actions that guide users naturally through their flooring journey.



### **About Us Page**

Reimagining this page to include the Georgia Flooring story, highlighting their expertise and mission.

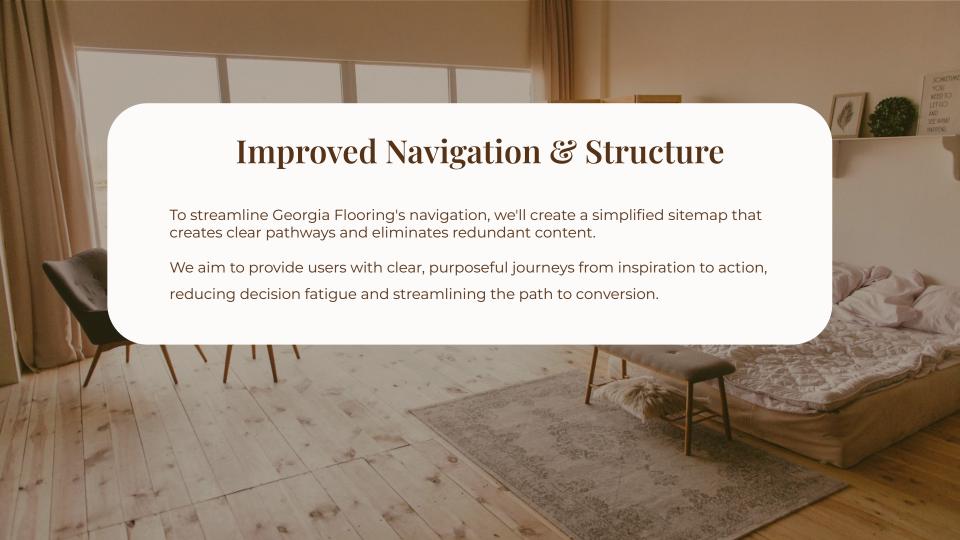
This page will be distinct from the services section, focusing on building trust with customers.



### **Product Page**

Developing a user-friendly product browsing experience that helps customers explore flooring options with confidence.

The new design will include improved filtering capabilities and enhance readability with new typography.





The new brand design for Georgia Flooring moves away from the corporate blue palette toward a warmer, more inviting identity that reflects our craftsmanship and connection to home interiors.

The refined visual system features a craftsman-inspired logo, warm earth-toned color palette, and clear typography hierarchy that balances professionalism with approachability.

# **Brand Logo**



This logo, shaped like a house with varied brown wooden planks, reflects the brand's focus on flooring and home improvement in a warm, welcoming way.

The shades of brown evoke natural materials, highlighting the variety and quality customers can expect.

The simple sans-serif brand name feels straightforward and approachable, while the italicized serif tagline adds a touch of elegance, suggesting both style and lasting value.

### **Brand Colors**



Using earthy colors like deep/neutral browns, olive greens, and beige makes the brand feel natural and connected to wood. These colors create a cozy, timeless look, giving a warm and inviting feel that's perfect for home design.



#553114 #8F5F30 #D9813F #E6E1DB #6E8462

# **Typefaces**

Using a friendly sans-serif font like Montserrat for most text. It feels open and welcoming, which suits the brand. For headings, a serif font like Playfair would be ideal. It adds a bit of elegance and a classic feel, which is nice for a home-focused brand. Together, these fonts make the brand feel warm and reliable.

Playfair

REGULAR

A B C D E F G H I J K L M N O P Q R S T U V W X Y Z

a b c d e f g h i j k l m n o p q r s t u v w x y z

1234567890

Montserrat

REGULAR

A B C D E F G H I J K L M N O P Q R S T U V W X Y Z

a b c d e f g h i j k l m n o p q r s t u v w x y z

1234567890

# **Iconography**

Use of icons enhance the user experience by making the site more visually engaging and easier to navigate.

Thoughtful icons can represent services, product categories, and key actions like:



Flooring Installation



How to clean this surface



Schedule an appointment



Apply for Financing

# **Redesign Treatment**

The main design goal was to flatten the taxonomic hierarchy and surface the product suite sooner and easier while simultaneously removing redundancies.

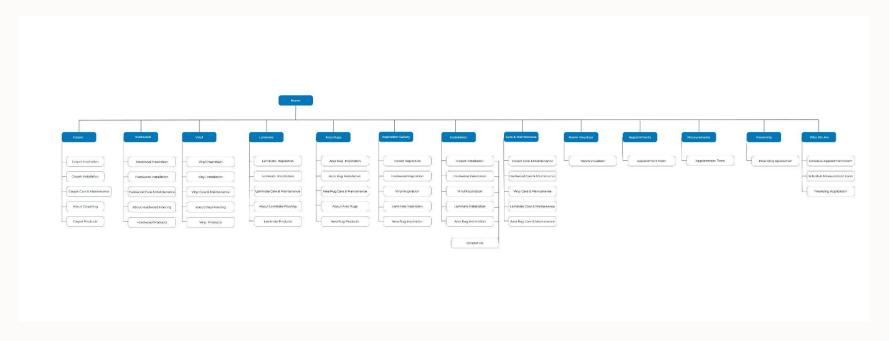
- Removed 'Flooring Products' as a generic product selector and pulled out the five product categories and moved them closer to the top of the taxonomy
- Revised, grouped, and simplified the 3 main CTAs so they worked in harmony together instead of competing for user consideration
- Pulled the Inspiration galleries, Installation information, and care & maintenance pages from the product subnavs and consolidated them into their own respective landing pages with service-specific product category filters





- Reduced the splash image size and removed the gif feature for mobile considerations
- Moved the Room Visualizer into its own soft CTA in the masthead to highlight the feature: it's a compelling, free, and easy service that provides user agency and creates a natural sales hook
- Centered the new logo and anchored it to the masthead
- Restyled the PLP and added product filters to create an experience that's much easier to navigate and find products much more quickly

# **Simplified Site Map**



Full version here

# **Home Page Mockup**



### Your Hometown Quality Flooring Store







# **About Us Mockup**





### Our Story

Truly excellent service can be hard to come by in this fast-paced world. Other stores tend to focus more on volume  $\dot{e}$  efficiency than providing focused service for the customer.

At Georgia Flooring, we strive to break the norm and provide you with a full-service experience every time you work with us.

We're a new company founded by people who are *not* new to the flooring business. Our team has the **experience** and expertise to make your project an enjoyable process. Whether you're a homeowner, builder, contractor, property manager, or investor, we're equipped to cater to your specific needs.

At Georgia Flooring, we're fueled by our desire to provide our customers the personal feel of one-on-one service. We won't make you wait on us, and you'll always be able to talk to us directly about your project & goals. We have the knowledge to assist you and the flexibility to meet your needs when you need us.



ROOM VISUALIZER

Carpet | Hardwood | Vinyl | Laminate | Area Rugs

Inspiration Gallery

Installation

Care & Maintenance



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### Our Mission

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ROOM VISUALIZER

### Carpet | Hardwood | Vinyl | Laminate | Area Rugs

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### Our Services



### Schedule an Appointment



Work one-on-one with expert sales & design associates from our team. We'd love to get to know you & learn about your goals so we can help you reach them. We'll also visit your home at your convenience to conduct professional measurements & provide accurate estimates for product type & quantity before you make a purchase.

Schedule an Appointment



ROOM VISUALIZER

Carpet

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Schedule a Measurement





ROOM VISUALIZER

### Vinvl | Laminate | Area Rugs

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**Inspiration Gallery** 

Installation

Care & Maintenance





### Apply for Financing



Don't let financing stand in the way of your dream design. We can provide you with the buying power you need for the flooring you want in your home. Apply for our special financing options or talk to a member of our team for more details.

**Apply for Financing** 

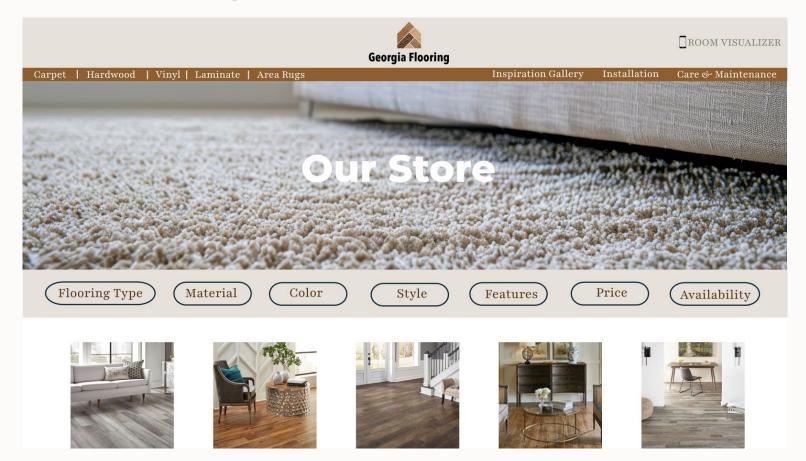
More Questions? Give us a call or visit us anytime!

Call Us

Visit Us

(706) 609-4096 220 Belwood Road Calhoun, GA 30701

# **Product Page Mockup**



# **Product Page Mockup, cont.**

CORETEC PRO PLUS I

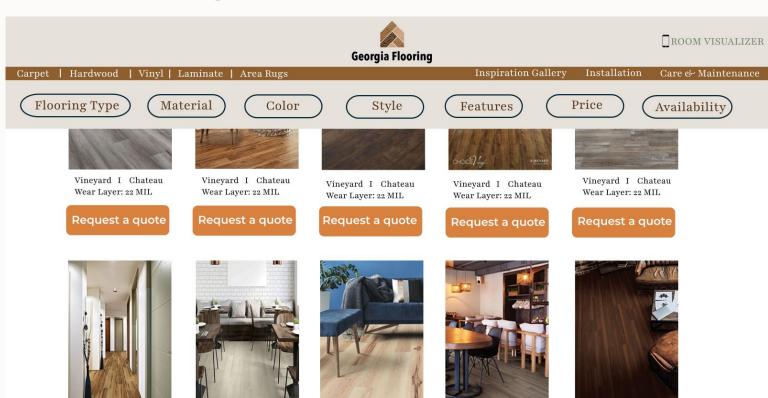
Wear Layer: 20 MIL

Thickness: 5mm

CORETEC PRO PLUS I

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